



## Cybersecurity Solutions for North Carolina Manufacturers

### Is Your Data an Asset - or a Liability?

Manufacturers generate more operational data than any other industry—yet that same data has made manufacturing the #1 target for cybersecurity attacks and ransomware. Whether you supply the defense industry or simply want to protect your operations, cybersecurity is no longer optional.

Choose the path that fits your business:

### The DoD Compliance Path

**Focus: CMMC 2.0 & Federal Requirements**

100% of Department of Defense contractors will require cybersecurity certification before contract award. With only ~54 authorized assessors nationwide, the certification bottleneck is real.

#### What We Solve

- NIST SP 800-171 Readiness
- CMMC Level 1 & Level 2 Gap Analysis
- SPRS Score Improvement
- Documentation & Compliance Roadmaps

#### Your Outcome

Secure your federal contracts and gain a competitive advantage in the defense supply chain.

### The Business Resilience Path

**Focus: Risk Mitigation & Profit Protection**

Manufacturing is the #1 target for undisclosed cyberattacks. 38% of global businesses rank cyber as their top risk—yet less than half are prepared.

#### What We Solve

- AI Security & Data Governance
- Employee Awareness & Phishing Defense
- Ransomware Risk Reduction
- Business Continuity & Incident Preparedness

#### Your Outcome

Protect your shop floor, intellectual property, and your bottom line.

### Start with a 60-Minute Conversation

Not ready for a full cybersecurity project? Ask about our 60-Minute Cybersecurity Conversation Session with one of our cybersecurity specialists. In this focused session we will:

- Review your current cyber risks
- Identify potential compliance gaps
- Discuss your data flow and vulnerabilities
- Provide practical next steps for your business

Walk away with valuable insights and a roadmap!

# Benefits of a Strong Cybersecurity Program:

## Protect Operations and Avoid Costly Downtime

Cyber incidents can shut down production lines, disrupt supply chains, and halt shipments. Strengthening cybersecurity helps keep your shop floor running and orders moving.

## Secure Your Intellectual Property

Manufacturers hold valuable data—product designs, processes, customer data, and proprietary technology. Cybersecurity safeguards the innovation and competitive advantages your business depends on.

## Maintain and Win Federal Contracts

For companies in the defense supply chain, compliance with CMMC 2.0 and NIST SP 800-171 is becoming mandatory. Early preparation helps ensure you qualify for contracts and remain a trusted supplier.

## Reduce Financial Risk

Cyberattacks can lead to significant costs including ransom payments, lost revenue, regulatory penalties, and reputational damage. Proactive cybersecurity helps minimize financial exposure and unexpected losses.

## Strengthen Workforce Awareness

Many breaches begin with phishing emails or human error. Employee training builds a cyber-aware workforce that can recognize and prevent threats before they spread.

## Improve Business Continuity

Prepared organizations recover faster from cyber incidents. Planning and resilience strategies help ensure your business can respond quickly and continue operating during disruptions.

## Gain Competitive Advantage

Customers and partners increasingly evaluate cybersecurity practices when choosing suppliers. Demonstrating strong cyber readiness can build trust and differentiate your company in the marketplace.

## Turn Data into a Strategic Asset

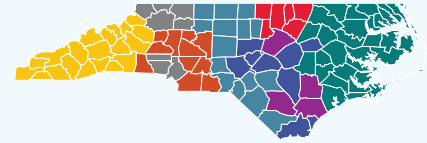
Instead of becoming a liability, properly secured data can drive better decisions, operational insights, and AI-enabled innovation.



Connect with your Regional Manager to begin the conversation. [ncstateies.com/RM](https://ncstateies.com/RM)

## Connect With Your Regional Manager

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